



Logistics Solutions Delivered

 **spirit**
Delivery & Distribution



Across the country, companies face an environment full of challenges. As you work to achieve your strategic goals—including improving service, addressing sustainability, and trimming costs—you need a delivery and distribution partner you can count on to develop and execute the right solutions for your business.

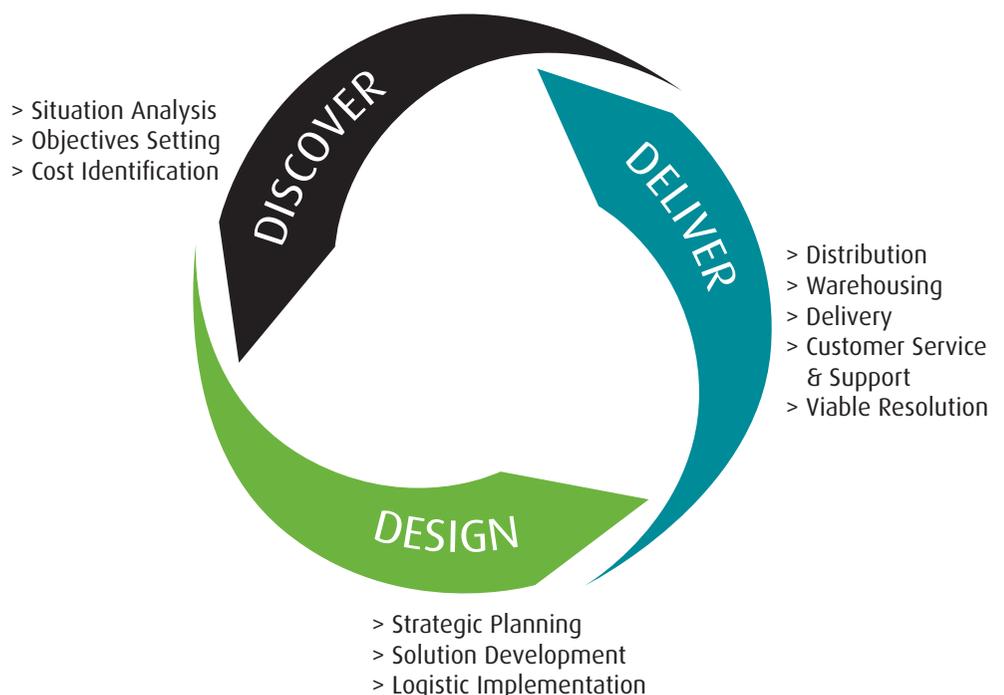
Spirit Delivery & Distribution Services is such a partner. We provide supply chain logistics solutions for national, regional, and local companies, with a specialty in delivering appliances and home furnishings. Serving companies coast to coast through our national network of warehouses, we empower organizations to improve operational efficiency, risk management, and customer satisfaction.

What sets us apart is the way we do business—from our disciplined approach to developing solutions to our corporate commitment to environmental sustainability.

Understanding your goals

At Spirit Delivery & Distribution Services, we always start with a focus on your business and your goals. Do you need to expand into new territories? Improve consumer relations? Address environmental objectives? Or further increase operational efficiency?

To develop solutions, we rely on Spirit3D, our three-step, closed-loop process. This process enables us to thoroughly understand your challenges and opportunities, design a solution to address those needs, and then execute it with end-to-end distribution and delivery capabilities.



World-class capabilities

At Spirit Delivery & Distribution Services, we're 100 percent focused on supply chain logistics solutions. We deliver our solutions through world-class capabilities in:

Distribution and Warehousing. Our national network of distribution centers, including five super-regional centers, enables us to help you scale rapidly and efficiently. Leverage our investments in security and sustainability, as well as our team's expert capabilities in merchandise assembly and preparation.

Home Delivery. Spirit maintains a team of authorized professionals who excel at consumer relations. We provide end-to-end home delivery—including preparation, transportation, setup and installation, and haul away of old goods.

Customer Support. We operate an in-house Customer Support Center to help our clients in scheduling, executing, and following up on home delivery of appliances and furniture. Our professional customer service representatives serve as a seamless extension of your brand and customer experience.

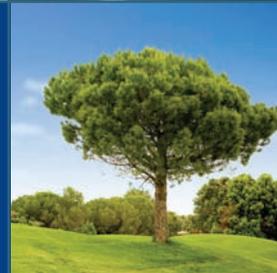
Logistics solutions delivered

Whatever your challenges or goals, Spirit Delivery & Distribution Services welcomes the opportunity to learn more about your business. We're confident you'll find us to be a strategic and attentive partner—one that collaborates with you to identify and implement smart solutions to your supply chain logistics challenges. And we believe you'll soon realize some of the key advantages of choosing Spirit:

- Greater operational flexibility—so you can quickly and cost-effectively address growth, downturns, and other changes in your business cycle
- Access to a team of delivery professionals who extend your brand's commitment to exceptional customer service to the home-delivery experience
- Expert assistance in addressing your sustainability goals
- A business partner that reduces or eliminates the burdens associated with maintaining and managing your own home-delivery fleet—so you can focus more time and resources on your business

Green Spirit: Our commitment to the environment

At Spirit Delivery & Distribution Services, we work to support sustainability in our own operations and to help our clients meet environmental goals. Examples include Spirit's commitment to reducing, reusing, and recycling materials whenever possible, as well as our flexibility in offering co-mingling delivery capabilities that help reduce cost and carbon impact.



Put our strength to work

In every client engagement, Spirit Delivery & Distribution Services demonstrates our core competencies:

Consultative approach. We serve as trusted advisors—providing you with end-to-end solutions to your supply chain logistics challenges.

Strong corporate values. A services business depends on the knowledge and experience of its people. From our customer support center to our certified delivery professionals, Spirit ensures that everyone on our team has the right qualifications, as well as a service-driven mindset.

Customer service. Spirit Delivery & Distribution Services excels in both aspects of customer service: meeting the needs of our clients and ensuring that your consumers have an exceptionally positive home delivery experience.

Dynamic leadership. This company is headed by a team of experienced, energetic executives who are passionate about meeting the needs and exceeding the expectations of our clients coast to coast.



Get Spirit on your side

Spirit Delivery & Distribution Services has a proven history of satisfying and retaining clients across the country. We're continually challenging and enhancing our people, processes, and technology so we can better support you in your quest to:

- Reduce costs,
- Better manage risk,
- Expand into new markets,
- Address sustainability, and
- Improve customer service.

If you're a retailer seeking a strategic partner for end-to-end supply chain logistics solutions, get Spirit on your side.



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